

Quote #: Q-20043-20220822-1238

Prepared For: Dysem Partner [GDM]
240 Kaulawahine Street
Kahului, HI 96732

Opportunity Name: test Freight Charge Go Live
Quote Generated Date: 8/22/2022
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Qty	Model	DESCRIPTION	Invoice (unit)	Net Extended
22.00	AD-C4T-BK	SPEAKER, AD-C4T-BK, 4.5" CEILING, W/XFMR	\$109.80	\$2,415.60
8.00	AD-S4T-BK	SPEAKER, AD-S4T, BLK, , , FULL RANGE, 4"	\$118.80	\$950.40
3.00	MP-MFC-NA-WH	MIXER, MP-MFC-NA-WH, WH, MUSIC & PAGING, NORTH AMERICA	\$180.00	\$540.00
1.00	MP-A80V-NA	AMPLIFIER,MP-A80V-NA,100-240V,	\$1,567.80	\$1,567.80
3.00	CORE110F-V2-NA		\$2,250.00	\$6,750.00
			Subtotal:	\$12,223.80

*Based on Invoice amount **USD 13,582.00** (excluding software and services)
***Freight Charge: \$182.46**

Total: \$12,406.26

Additional Notes:

- For any registered Q-SYS project, all purchase orders associated with the project must include the proper quote number; all discounts are subject to approval by the Q-SYS Sales Team.
- The pricing and terms presented on this quote are Q-SYS Confidential Information.
- The information listed on this quote is based on current and/or estimated availability and is subject to change.
- Other fees and/or surcharges may apply.
- For applications where Q-SYS systems will be deployed, please follow all Q-SYS guidelines for network switches and proper setup of network devices.

Realtime Networking Requirements

Successful implementation of Q-SYS based systems depends heavily on the performance of the network infrastructure on which they reside. Q-SYS supports a number of protocols that carry real-time audio and video payloads, including Q-LAN, Dante, AES67 and Q-SYS Video formats. Please ensure the network conforms to the requirements of each protocol used in a given project, as Q-SYS is not responsible for the design, setup, configuration, or performance of any third-party network infrastructure. For more information, refer to the [Q-LAN Switch Requirements](#).

Network Switches

For applications where Q-SYS systems will be deployed on isolated AV networks, Q-SYS offers the NS Series Network Switches. These network switches are designed and pre-configured to minimize network-related configuration and troubleshooting on local AV networks where Q-SYS is being used, in addition to third-party products leveraging Dante and AES67 network audio streaming. These switches provide a plug-and-play solution for Q-SYS based AV systems. Q-SYS does not recommend or support any custom configuration of the NS Series switches. For more information, visit the [Q-SYS website](#).

Q-SYS Ecosystem

Q-SYS products are designed from the ground-up to maximize flexibility while reducing setup and configuration requirements when used together as a single, end-to-end solution for feature rich AV systems. While Q-SYS does facilitate integration with third-party devices, those will never match the streamlined workflow, Q-SYS development & test processes and cohesive design approach offered by natively integrated Q-SYS products. The Q-SYS team's ability to support projects that include non-native device integration will be reduced when compared with full Q-SYS Ecosystem projects. For more information on the benefits offered by the Q-SYS Ecosystem, please visit the [Q-SYS website](#).

Q-SYS Reflect Enterprise Manager

Enterprise Manager provides simple remote management and monitoring of Q-SYS based AV systems including third-party devices. In order to facilitate this, the Q-SYS Core requires a secure communication path with the Q-SYS Reflect cloud infrastructure. The Q-SYS Core makes an encrypted, outbound connection to the Q-SYS Reflect cloud via HTTP on Port 443 and uses certificate-based authentication to validate both sides of the connection. In rare situations, such as packet inspection at the Firewall, this communication path may be interrupted. Please contact [Q-SYS Support](#) for information on how to whitelist the Q-SYS Reflect servers. Connectivity to Q-SYS Reflect is ideally achieved by dedicating one Core network interface port to Q-SYS Reflect connectivity via the Corporate IT network. Q-SYS Core Manager should be used to implement appropriate access control ([Users](#)), internet connectivity ([Network Settings](#)) and security profile ([Network Services Manager](#)). All data is encrypted when in transit and at rest in the Cloud.